



WEISS BROS. of Hagerstown, Inc.

18038 Oak Ridge Drive – Hagerstown MD 21740

Phone 301-739-3069 – 800-878-9347 – Frederick Area 301-663-5234

Fax 301-739-3157 www.weissbros.com

APPLICATION FOR CREDIT

Date: _____

Weiss Bros Sales Rep: _____

Business Name: _____

Trade Name (if different): _____

BILLING ADDRESS

SHIPPING ADDRESS

Street: _____

City: _____

State: _____ Zip: _____

State: _____ Zip: _____

Phone: _____ Fax: _____

Phone: _____ Fax: _____

OWNERSHIP

Type of Ownership (circle): Sole Proprietor Partnership Corporation LLC LLP Non-Profit Gov't

Tax Payer Identification Number: _____

State Tax #: _____ Tax Exempt #: _____

Owner's Name #1: _____

Home Address: _____

E-mail: _____

Owner's Name #2: _____

Home Address: _____

E-mail: _____

Purchasing Agent: _____ E-mail: _____

Payables Contact: _____ E-mail: _____

SIC Code: _____

If you would like to request an open line of credit with Weiss Bros, please complete the following information.

TRADE REFERENCES (OTHER THAN BANKS, CREDIT CARD CO.'S OR UTILITIES)

Name: _____

Street: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Contact: _____ Acct#: _____

Name: _____

Street: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Contact: _____ Acct#: _____

Name: _____
Street: _____
City: _____ State: _____ Zip: _____
Phone: _____ Fax: _____
Contact: _____ Acct#: _____

BANK REFERENCE

Name: _____
Street: _____
City: _____ State: _____ Zip: _____
Phone: _____ Fax: _____
Contact: _____ Acct#: _____

Days and hours of operation: _____
In business since: _____ Estimated monthly purchases: _____
Invoicing preference (circle one): Fax Email
Fax #: _____ E-mail address: _____

TERMS OF SALE

The undersigned (Customer) agrees to the following terms of sale:

1. Orders to be delivered have a \$200.00 minimum (subject to change without notice);
2. With approved credit, the Customer agrees to pay for invoices within 30 days from the invoice date;
3. Orders for amounts that exceed the Customer's determined credit limit will not be shipped until payment terms are mutually agreed upon;
4. The Customer agrees to pay service charges in the amount of 1-1/2% per month on outstanding balances over 30 days;
5. The Customer will reimburse Weiss Bros for any bank fees received for checks returned to due insufficient funds;
6. A 20% restocking fee will be charged for returned merchandise;
7. The Customer agrees that a Washington County, Maryland court will be an acceptable venue for the resolution of any billing disputes;
8. The Customer agrees to pay for any expenses Weiss Bros incurs in collecting unpaid debt, including but not limited to attorney's fees, collection agent fees and court costs;
9. By signing below, the Customer agrees to the above terms of sale and authorizes Weiss Bros to periodically obtain credit and bank information for the purpose of establishing, investigating or maintaining a credit relationship with them.

Authorized Signature: _____ Date: _____
Name (print): _____ Title: _____

PERSONAL GUARANTEE

The undersigned individual in consideration of Weiss Bros of Hagerstown, Inc.'s extension of credit to the above Customer hereby agrees to personally guarantee any and all obligations of the applicant and the company. This guaranty shall be continuing and unlimited and may be terminated only on 30 days' written notice to the company. The company may exercise its rights under this guaranty without first taking any action against the applicant. The undersigned waives notice of default and non-payment, and consents to the extension or modification of credit terms to the applicant without notice.

Signature: _____ Date: _____
Name (print): _____

Witness Signature: _____ Date: _____
Name (print): _____



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Please answer the following questions:

1. Will you accept backorders if an item is out of stock? YES NO
2. Will you accept substitutions of an item? YES NO
3. Invoice Preference? FAX EMAIL

(please print)

Name _____

Email or Fax _____

The attached copy of the state tax exemption certificate must be filled out or we are required to charge tax on ALL items. It is state law that we must keep these copies on file.

If you have any questions about your credit application, please contact our Accounts Receivable Department at ext. 152

Thank you for your patronage.

FORM ST-11

COMMONWEALTH OF VIRGINIA
SALES AND USE CERTIFICATE OF EXEMPTION

TO: _____ Date: _____

(Name of Supplier)

, Virginia _____

(Number and Street or Rural Route)

City, Town, or Post Office

(ZIP code)

The Virginia Retail Sales and Use Tax Act provides that the Virginia sales and use tax shall not apply to the kinds and classes of tangible personal property shown in Items 1 through 10 below when purchased for the purposes specified.

Information for supplier - A supplier is required to have on file only one Certificate of Exemption properly executed by each purchaser buying tax exempt personal property under this Certificate.

The undersigned purchaser hereby certifies that all tangible personal property purchased or leased from the above named supplier on and after this date will be purchased or leased for the purpose or purposes indicated below, unless otherwise specified on each order, and that this certificate shall remain in effect until revoked in writing by the Department of Taxation. (Check proper box below.)

- 1. Industrial materials for future manufacturing, processing, refining, or conversion into articles of tangible personal property for resale...
2. Machinery or tools or repair parts therefor or replacements. thereof, equipment, fuel, power, energy, or supplies, used directly in manufacturing, processing, refining, mining or converting products for sale or resale.
3. Items used directly in the drilling, extraction or processing of natural gas or oil for sale or resale and in well area reclamation activities required by state or federal law.
4. Agricultural commodities or seafood purchased for the purpose of acquiring raw products for use or consumption in the process of preparing, finishing, or manufacturing such agricultural or seafood commodity for the retail consumer trade.
5. Tangible personal property purchased for use or consumption directly and exclusively in basic research in the experimental or laboratory sense or research and development in the experimental or laboratory sense.
6. Certified pollution control equipment and facilities, used PRIMARILY for the purpose of abating or preventing pollution of the atmosphere or waters of the Commonwealth.
7. Certified pollution control equipment and facilities as defined in Section 58.1-3660 and which in accordance with such Section, has been certified by the Department of Mines, Minerals and Energy for coal, oil and gas production, including gas, natural gas and coalbed methane gas.
8. Materials, containers, labels, sacks, cans, boxes, drums or bags for packaging tangible personal property for shipment or sale, whether returnable or non-returnable.
9. Equipment, materials or supplies used directly in the production of a publication (for sale or free distribution) issued at regular intervals not exceeding three months.
10. High speed electrostatic duplicators, or other duplicators, which have a printing capacity of 4,000 impressions or more per hour when purchased or leased by persons primarily engaged in the printing or photocopying of products for sale or resale.

Name of Purchaser _____ Certificate of Registration No., if any _____

Trading as _____

Address _____ Virginia _____

(Number and Street or Rural Route)

(City, Town or Post Office)

(ZIP Code)

Kind of business engaged in by purchaser _____

I certify that I am authorized to sign this Certificate of Exemption and that, to the best of my knowledge and belief, it is true and correct, made in good faith, pursuant to the Virginia Retail Sales and Use Tax Act.

By _____ Title _____

(If the purchaser is a corporation, an officer of the corporation or other person authorized to sign on behalf of the corporation must sign; if a partnership, one partner must sign; if an unincorporated association, a member must sign; if a sole proprietorship, the proprietor must sign.)